



Customer:

oventrop

Oventrop Magyarország Kft.
1097 Budapest, Hungary
www.oventrop.hu
Employees: 800
Sector: Building services

Profile

Oventrop was founded in 1851 and is today one of the leading European manufacturers of valves and controls for the building services industry.

Products in use

- ▶ CAS genesisWorld user licenses
- ▶ CAS genesisWorld ERP connect

Partner:

MultiSoft
Sikerre
programozva

MultiSoft Kft.
1112 Budapest, Hungary
Phone +36 1 3101492
www.multisoft.hu

A reliable partner and a smart organization thanks to professional customer and data management

"We are very satisfied with CAS genesisWorld. It enables successful team collaboration and allows us to implement efficient, transparent work processes. The most important thing for me is that all documents and files can be centrally archived and easily accessed from any workstation. This ensures continuous business planning and success."

Dr. Okányi Sándor, chief executive of Oventrop, Hungary



Requirements

- ▶ Recording all business information in a central database
- ▶ Electronic archive for all business documents
- ▶ Clear organization of day-to-day work
- ▶ Management of building projects
- ▶ E-mail
- ▶ Mobile access
- ▶ Hungarian user interface

Benefits and advantages

- ▶ Central database stores all data
- ▶ All employees have access to all data
- ▶ Instant, comprehensive overview of all customers, tasks and projects
- ▶ Customer dossier providing a 360° view – including invoices
- ▶ Effective teamwork
- ▶ Reduction of mistakes
- ▶ Workplace without stress
- ▶ Mobile application – data can be accessed at any time, from anywhere
- ▶ Integration of field staff
- ▶ Up-to-date information for the management team

Solution

We verified six CRM solutions, of which CAS genesisWorld proved to be the most suitable. The deployment was well-organized into project phases, tailored precisely to our needs and schedule. In addition, a CAS-Partner developed a financial calculation module for handling building projects.



A SmartCompany of CAS Software AG

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